

ANDHRA PRADESH TOURISM DEVELOPMENT CORPORATION LIMITED
5TH FLOOR Stalin Corporate, Autonagar, Vijayawada

Answers for queries raised by various agencies

Sr No	Query	Clause No/ Pg No	Answers for the Quarries
1	We will be submitting only the Bojjanakonda project pitch in full creatives, and only the project submission for the Amaravathi tender. We would believe our creative pitch for the Bojjanakonda project will be taken into account for evaluating the Amaravathi project.	Vol - I, Pg 14, Bid Evaluation, pt 3	Proposal is accepted.
2	The minimum 5 year capping for the operations and maintenance be removed on account that the technology itself is not old enough for such experience.	Vol - II, Pg 8, Eligibility Criteria, pt II.c	Proposal is accepted.
3	The minimum single value project completion certificate for the financial eligibility criteria may be reduced to 10% of the tender submission amount, instead of 20%. Many projects were of occasional nature, and hence the hardware costs cannot be added with the project cost, which reduces the cost of the project itself.	Vol - II, Pg 8, Eligibility Criteria, pt II.a	Proposal is accepted.
4	The ongoing projects of the participating agency may please be given weightage while technical evaluation.	Vol - II, Pg 8, Eligibility Criteria, pt II.a	Proposal is accepted.
5	The minimum project value may please be reduced to 35 lac for the content creation only. The hardware costs may be put in as a separate cost, but evaluation should be based on the creatives.		Not accepted
6	Instead of locking on a certain brand of projectors, only the specifications be a binding. This way we shall have more options on hardware.		Not Accepted
7	The projectors recommended laser projectors instead of xenon lamp projectors for better life of the equipment.		Proposal is accepted
8	The QCBS be fixed at 70% for the technical and creative pitch and 30% for the financial pitch. This will enable the participant to ensure better show quality in terms of content.		Not accepted
9	Some organizational level support be given for the ASI approvals, and the time taken in getting the approvals may be omitted from the total show delivery timeline.		Not accepted

10	<p>The AMC clause be included in the project. After the soft commissioning and successful running for a month, the project should be transferred to AMC so as to give closure the show delivery contract.</p>		<p>The bidder should also quote for the daily operation and AMC (both cost of spares/consumeables and services) for 5 years and the cost of AMC is also considered in the financial evaluation of the bids. On completion of one year's operation period, AMC along with Operation will be entrusted to the bidder at the rates quoted in the present bid subject to extension of financial sanction by Government.</p>
11	<p>The site insurance be provided by the APTDC, or reimbursed as a separate head in the AMC contract.</p>		<p>CAR policy shall be taken by bidders for the construction period of one year as well as operational period of one year. During the operation and AMC period of 5 years the bidder is responsible for the insurance of the installations and Operations as the bid quoted by him is treated as inclusive of insurance package.</p>
12	<p>We also request that in such shows, the hardware is as important as the content, hence the payment schedule needs to give equal support to both. May we request the following schedule.</p> <ul style="list-style-type: none"> • 10% at the concept approval • 10% at the audio and music track finalization • 30% at the visual and graphics generation • 30% at the hardware onsite • 10% after the final deployment • 10% after 3 months of successful running 	<p>Vol 2 page 15 payment milestone</p>	<p>Payment schedule is modified as</p> <ol style="list-style-type: none"> 1) 5% at the concept approval 2) 10% at the audio and music track finalization 3) 10% at the visual and graphics generation 4) 40% at the equipments & hardware onsite 5) 25% after the final installation & commissioning 6) 10% after 12 months of successful running or submission of equivalent amount of PBG within a month after handover the system

13	Bid submission date mismatch	Pg3, cl4	06th September 2018
14	Budget of the project to know what kind of technology can be used for 3D projection mapping	general	Approximately it is Rs 4.72 Cr including GST
15	All statutory approvals and Clearances be made available to before start of work enabling completion of time	general	Not accepted
16	Control room or storage room with lock and key has to be organized by the department.	general	Not accepted
17	As per RFP document, the bidder or bidders should have done similar Government projects - atleast 2 in last three FY. It is requested to modify the same as 2 projects in the last five financial years	2.2.1	Proposal is accepted
18	As per RFP document, the bidder should have executed and managed projects worth 50 Lakhs atleast two . It is requested to modify the same as projects worth 2 crores each and atleast two	2.2.1	Not accepted
19	As per the RFP document, the bidder should have executed international projects. It is requested to remove the same.	2.2.1	Proposal is accepted
20	As per the RFP document, the bidder should have yearly turnover of more than 1 crore and above in last three FY. It is requested to modify the same as turn over must be more than 10 crores and above in the last three FY	2.2.1	Not accepted