

**Bidding Document (3<sup>rd</sup> Call) dated January 23, 2018 for  
Selection of consultants for preparation of beach tourism DPRs for three locations in Andhra Pradesh**

**Pre Bid Queries received from the intending consultants and the response from the APTDC Ltd.,**

SI No	Section & Clause of RFP	Query/Suggestion	Response from APTDC
1.	<p><b>Section II - Bid Data Sheet</b> B. Eligibility Criteria</p> <p>As per the Minimum Qualification Criteria at SI No. 5, the bidder must have an average annual turnover of INR 5 Crores in the last 3 financial years (2013-14, 2014-15, 2015-16) from consultancy services related to preparation of DPR/Master Plan for tourism infrastructure and other large infrastructure PPP projects.</p>	<p>Generally the assignments handled by agencies would involve a larger scope apart from preparation of DPR/Mater Plan for a particular project in tourism sector and also the scope of preparation of DPR/Master Plans is involved in projects of other sectors as well. It would be difficult to audit the fee particularly from such services for companies handling large projects in various sectors. In view of the same, it would be ideal to seek the average annual turnover of the bidders from consultancy services for the past three years. We request you to kindly modify the clause to seek the average annual turnover of Rs.5 Crores from consultancy services for the past three years.</p> <p>Accordingly, Appendix VIII - Format under Section III - Appendices and Sample Formats for Average Annual Turnover of the Applicant may be modified.</p>	<p>Tender Conditions will prevail. No Changes.</p>
2.	<p>Volume II: Terms of Reference and Project Profile 1.4 Scope of Work</p>	<p>As per the Scope of work, the Consultant is required to study the entire beach location for all three beaches proposed to be developed. We request you to kindly indicate the approximate area in terms of acres at each beach site to be considered for master planning and identifying the developmental activities.</p>	<p>Approximate areas may be taken as Manginapudi Beach - 158.00 Acres Bapatla Beach (Suryalanka) - 100.00 Acres Singarayakonda (Pakala) - 100.00 Acres.</p> <p>The areas are tentative may be altered as per the surveys to be done during the consultancy period.</p>
3.	<p>Volume II: Terms of Reference and Project Profile</p>	<p>As per clause 1.4.9 the Consultant is required to carry out feasibility studies for PPP project components, structure the</p>	<p>Accepted. The consultant would need to handhold APTDC in selecting the</p>

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	1.4 Scope of Work	projects for maximizing benefits to both government and PPP partner and prepare the template bid documents. The Consultant with such experience can also undertake the bid process for selection of private partners. The need for handholding APTDC to engage a separate PPP consultant will not arise. Kindly clarify.	developers for the proposed PPP Projects and selection of separate PPP consultant would not be required.																
4.	Volume II: Terms of Reference and Project Profile Clause 1.4.12 Deliverables	As per Clause 1.4.12, the time frame of 10 weeks indicated for Stage - 1 is too less. Since the scope involves baseline analysis, concept formulation, preparation of DPRs/architectural drawings/BoQs and feasibility studies for PPP projects; and assuming the time for approvals from APTDC for each deliverable, the time frame for Stage 1 should be atleast 24 weeks. We request you to kindly increase the timeframe for Stage - 1 to 24 weeks from 10 weeks.	Tender conditions will prevail. No Changes.																
5.	Volume II: Terms of Reference and Project Profile Clause 1.4.13 Payment Milestones	<p>The payment milestones indicated in the bid document are very back-ended and will make the Consultant go out-of-pocket to a large extent in carrying out the services. We request you to kindly stagger this payment on submission of deliverables as indicated in the table below that is in line with the scope of activities and the stage-wise payment schedule mentioned in the Bidding Document:</p> <table border="1" data-bbox="625 1084 1352 1443"> <thead> <tr> <th data-bbox="625 1084 716 1162">SL No.</th> <th data-bbox="716 1084 957 1162">Milestone</th> <th data-bbox="957 1084 1184 1162">Timeframe</th> <th data-bbox="1184 1084 1352 1162">Payment (%)</th> </tr> </thead> <tbody> <tr> <td colspan="4" data-bbox="625 1162 1352 1203"><b>Stage 1 - Detailed Project Report</b></td> </tr> <tr> <td data-bbox="625 1203 716 1365">1</td> <td data-bbox="716 1203 957 1365">On submission of Inception Report</td> <td data-bbox="957 1203 1184 1365">2 weeks from date of signing of Agreement</td> <td data-bbox="1184 1203 1352 1365">3%</td> </tr> <tr> <td data-bbox="625 1365 716 1443">2</td> <td data-bbox="716 1365 957 1443">On submission of</td> <td data-bbox="957 1365 1184 1443">2 weeks from the date of</td> <td data-bbox="1184 1365 1352 1443">5%</td> </tr> </tbody> </table>	SL No.	Milestone	Timeframe	Payment (%)	<b>Stage 1 - Detailed Project Report</b>				1	On submission of Inception Report	2 weeks from date of signing of Agreement	3%	2	On submission of	2 weeks from the date of	5%	No Changes
SL No.	Milestone	Timeframe	Payment (%)																
<b>Stage 1 - Detailed Project Report</b>																			
1	On submission of Inception Report	2 weeks from date of signing of Agreement	3%																
2	On submission of	2 weeks from the date of	5%																

Sl No	Section & Clause of RFP	Query/Suggestion				Response from APTDC
			Baseline Analysis Report	approval of Inception Report		
		3	On submission of Concept Master Plan	4 weeks from the date of approval of Baseline Analysis Report	5%	
		4	On submission of Feasibility Reports for PPP Components	4 weeks from the date of approval of Concept Master Plan	5%	
		5	On submission of Detailed Project Reports for EPC Components	12 weeks from the date of approval of Concept Master Plan	7%	
			<b>Sub-total</b>		<b>25%</b>	
		<b>Stage 2 - Facilitation of Approvals</b>				
		1	On preparing and making satisfactory presentations to Central/State Governments	As per approvals from Central and State	10%	
		2	On approval of project by Central/State	Governments	10%	

Sl No	Section & Clause of RFP	Query/Suggestion				Response from APTDC
			Authorities			
		3	On sanction of funds for the Project by Central/State Governments		5%	
			<b>Sub-total</b>		<b>25%</b>	
		<b>Stage 3 - Support for Implementation</b>				
		1	On submission of bid documents for selection of Architects/Contractors/PPP Consultants	3 weeks from the date of sanction of funds from Central/State Government	10%	
		2	On submission of bid evaluation report for selection of Architects/Contractors/PPP Consultants	3 weeks from the date of handing over of bids received by APTDC to iDeCK	10%	
		3	On submission of a Contract Management Plan for monitoring of contractors	2 weeks from the date of selection of contractors	10%	
		4	On submission of concept note for	4 weeks from the	5%	

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			Private Sector/CSR funding	date of completion of Stage - 2		
		5	On submission of strategy for seeking private sector/CSR funding	4 weeks from the date of approval of concept note for Private Sector/CSR funding	5%	
		6	On submission of As per Built Drawings after completion of 90% of work	As per contract schedule	10%	
			<b>Sub-total</b>		<b>50%</b>	
			<b>Total</b>		<b>100%</b>	
6.	General Query	Restrict the scope of work only upto stage 1, Stage 2 & 3 may be kept at the scope of the dept.				Tender conditions will prevail. No changes.
7.	Volume I, Section II, Clause "D" Extension of Bid Submission Dates.	Deadline for Bid Submission may extended upto 27.02.2018				The Deadline for Bid submission date is extended upto 27.02.2018